



Meet the Lusso Family

COMPLETE FAMILY

The Lusso family is offered is multiple sizes:

- Large and Medium Yoke Mount and Cantilever Style Post Top
- Bollard
- Sconce

SERENITY LENS

Offered on the Medium Site, Bollard and Sconce in two offerings:

- Lightly Diffused Lens
- High Diffused Lens

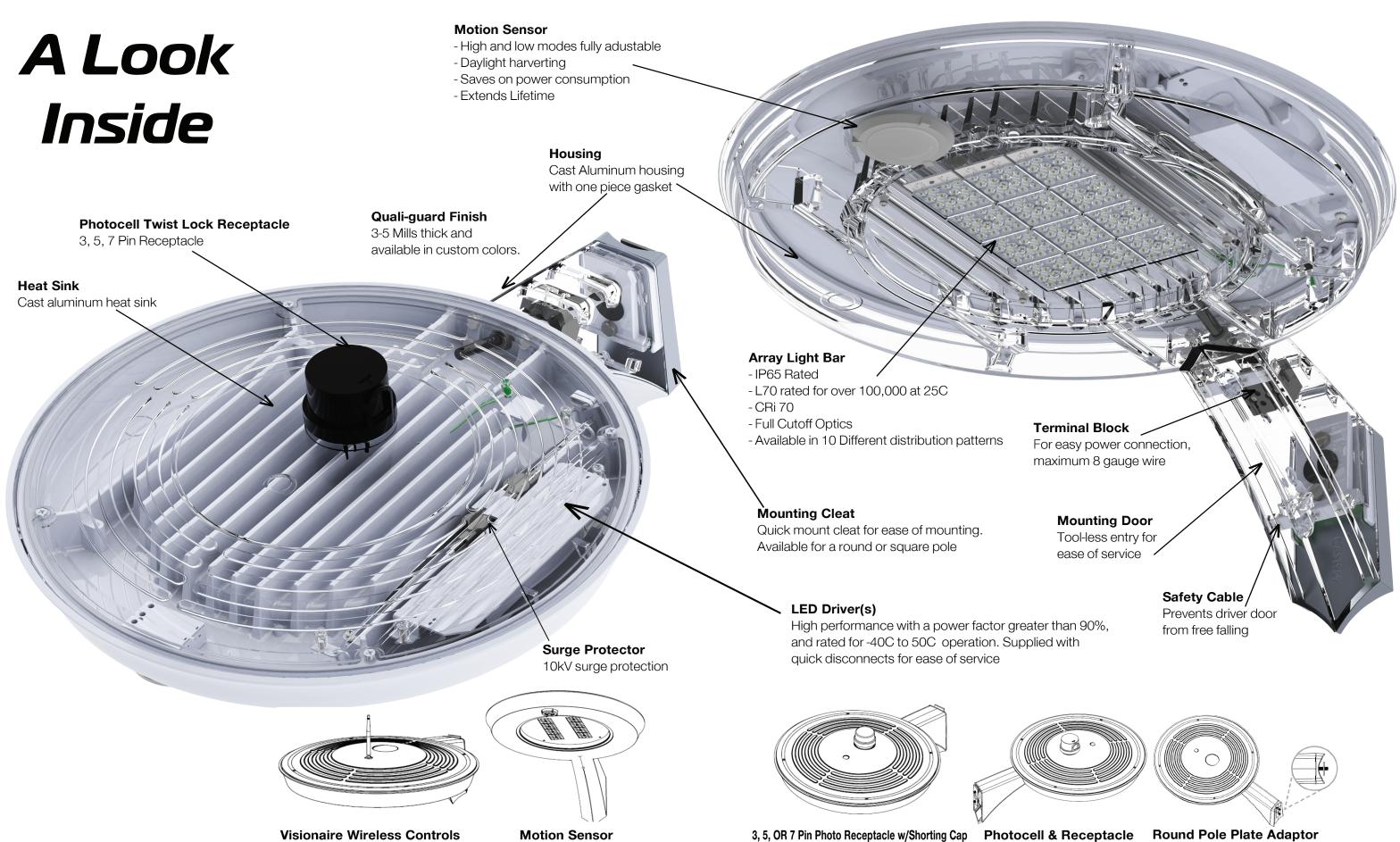
FLEXIBLE LUMEN PACKAGES

Equipped to handle all your lighting needs:

- Medium site lighting lumen packages ranging from 5,000 25,000 lumens.
- 5000 lumens.



• Large site lighting lumen packages ranging from 25,000 - 55,000 lumens. • Bollard and Sconce is available in lumen packages ranging from 1,000 -



Color & Finish

ENDLESS POSSIBILITIES

All finishes are available in standard and custom colors and are guaranteed for five (5) years.

7 STEP POWDER COAT

- 1. Shot Blasted using abrasive, turbine ejected at 3600 rpm to clean the surface
- 2. Sanding and Cleaning to eliminate any Shot Blast residue
- 3. Chemical Pretreatment sealant applied which enables the adhesion of paint
- 4. Drying to eliminate any water
- 5. Paint Application Quali-Guard® textured, electrostatically applied
- 6. Cured finish is oven-baked at 400° F to promote maximum adherence and finish hardness
- 7. Inspected and Packaged for a minimum thickness of 3-5 millimeters and wrapped adequately so they are protected while in transit to the job site

POWDER COATED **TOUGH**"



BK Black

SBK

ΒZ Bronze

GP Graphite

> GY Grey

SL Silver Metallic

> WH White

SWH

FG Forest Green

VD

CC

pongeolink is Visionaire's new wireless mesh network lighting controls and Internet of Things (IoT) software platform. We offer both 7-Pin wireless nodes and internal wireless controller options. When paired with our wireless gateway, you can turn any outdoor lighting project into a dynamic connected lighting solution that is easily accessed with our proprietary software via the cloud. Whether it's a commercial parking lot, parking garage, large campus or miles and miles of city highways and downtown cityscapes...no project is too big or too small.

Occupancy Sensing

With our fixture's integrated motion sensor options provide a safety override to your time based schedules

Scheduling, Zones & Events

Simple creation of time and schedule based profiles, group luminaires for zonal control, create special event profiles

Controls On | Off | Dim

Utilize our garage or high & low bay daylight harvesting features to dim or turn off lights when artificial light isn't needed

Energy Monitoring

All-inclusive asset management features lets you know exactly how many fixtures you have, the exact luminaire details and exactly where they are installed

Daylight Harvesting

Utilize our garage or high & low bay daylight harvesting features to dim or turn off lights when artificial light isn't needed

Maintenance & Alerts

Real time maintenance features and system alerts are pushed via text or e-mail so you always know the health of your system, while helping improve service efficiency

Analytics & Reporting

Utilize our analytics & reporting functions to create standard recurring reports or run custom reports whenever necessary

Asset Management

All-inclusive asset management features lets you know exactly how many fixtures you have, the exact luminaire details and exactly where they are installed

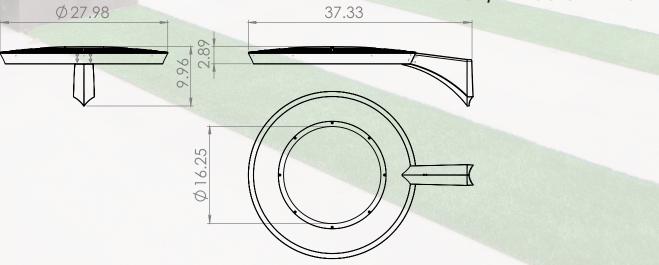
WISIONAIRE L'G H T I N G

The Lusso Collection powered by ARRAY from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

Lusso Large Arm Mount

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 1000 W Replacement
- 10 Specification Grade low glare optics
- 25,000 55,000 lumen packages
- 202-408 wattage range
- 120-277 Universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Quick Mount Cleat
- Mounts to round or square pole
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor



LUSSO ARRAY L-AM LED Specifications

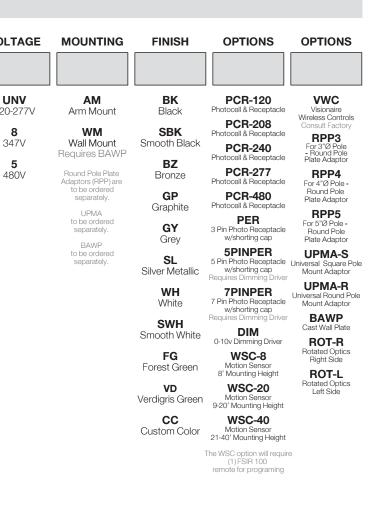
desired



Ordering Information

MODEL	OPTICS	LUMENS	KELVIN	VO
LSO-L	T1 Type 1 T2 Type 2 T3 Type 3 T3L Type 3 Long T4 Type 4 Automotive T4L Type 4 Automotive T4L Type 4 Long T5LR Type 5 Long Round T5LS Type 5 Long Square T5SR Type 5 Short Round	25L 30L 35L 40L 45L 50L 55L	3K 3000K 4K 4000K 5K 5000K	

Project Name:	
Catalog Number:	
Туре:	
gy in this stun provides over fif	design meets the new generation of LED Array green techno ning lumenaire, the Lusso Array . The Lusso Array seri ty percent energy savings over traditional HID light sources a beam control and LED life beyond 100,000 hours for 14 is.
	y's fully-sealed housing features an exceptionally well-design ement system that provides superior heat dissipation.
The Lusso Arra	y fixture is built with cast aluminum.
	Array is the perfect compliment to any university campu or walkway project where contemporary, architectural design



VISIONAIRE

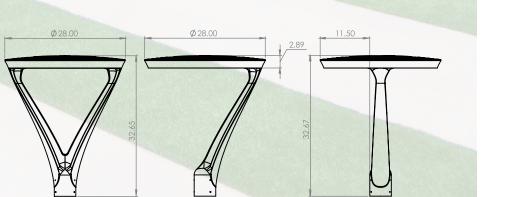
The Lusso Collection powered by ARRAY from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

LUSSO Large Post Top Single

Double

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 1000 W Replacement
- 10 Specification Grade low glare optics
- 25,000 55,000 lumen packages
- 202 408 wattage range
- 120-277 universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Cantilever and Yoke Mount Design
- Mounts over 4"OD pole
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor



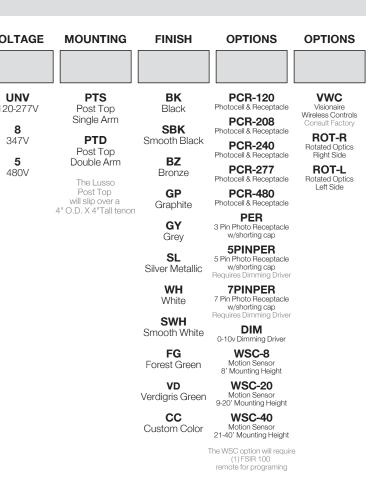
LUSSO ARRAY L-PT LED Specifications



Ordering Information

MODEL	OPTICS	LUMENS	KELVIN	vo
LSO-L	T1 Type 1 T2 Type 2 T3 Type 3 Cong T4 Type 4 T4A Type 4 T4A Type 4 Automotive T4L Type 4 Long T5LR Type 5 Long Round T5LS Type 5 Long Square	25L 30L 35L 40L 45L 50L 55L	3К 3000К 4К 4000К 5К 5000К	12
	T5SR			

Project Name:	
Catalog Number:	
Туре:	
Contemporary design meets the new generation of LED Array green gy in this stunning lumenaire, the Lusso Array . The Lusso Array is the optical distributions.	
The Lusso Array's fully-sealed housing features an exceptionally well- thermal management system that provides superior heat dissipation.	0
The Lusso Array fixture is built with cast aluminum.	
The new Lusso Array is the perfect compliment to any university pusiness park, or walkway project where contemporary, architectural desired.	

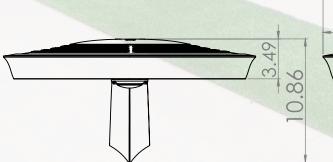


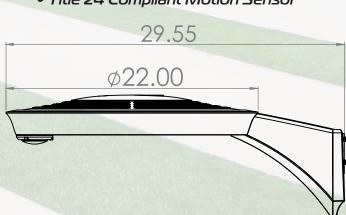
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Lusso Medium Arm Mount

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 400 W Replacement
- 10 Specification Grade low glare optics
- 5,000 27,000 lumen packages
- 52 200 wattage range
- 120-277 universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Quick Mount Cleat
- Mounts to round or square pole
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor





LUSSO ARRAY M-AM LED Specifications



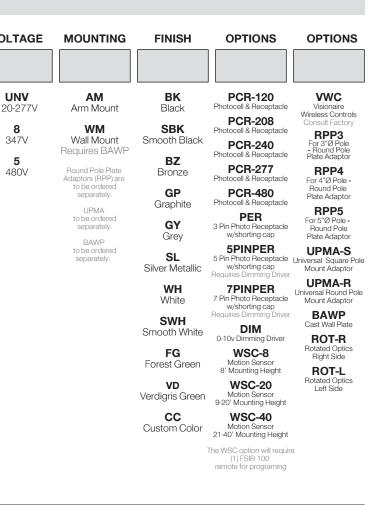
Ordering Information

MODEL	OPTICS	LUMENS	KELVIN	VO
LSO-M	T1 Type 1 T2 Type 2 T3 Type 3 Long T4 Type 4 T4A Type 4 Automotive T4L Type 4 Automotive T4L Type 4 Long T5LR Type 5 Long Square T5SR Type 5 Short Round	5L 10L 15L 20L 25L	3K 3000K 4K 4000K 5K 5000K	12

VISIONAIRE LIGHTING

Project Name:
Catalog Number:
Туре:
Contemporary design meets the new generation of LED green technology in this stunning lumenaire, the Lusso Array . The Lusso Array series provides over fifty percent energy savings over traditional HID light sources; and offers excellent beam control and LED life beyond 100,000 hours for 1400 milliamp systems. The Lusso Array is offered in ten optical distributions.
The Lusso Array's fully-sealed housing features an exceptionally well-designed thermal management system that provides superior heat dissipation.
The Lusso Array fixture is built with cast aluminum.
The Lusso Array is the perfect compliment to any university campus, business

park, or walkway project where contemporary, architectural design is desired



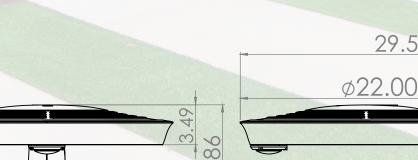
The Lusso Collection powered by ARRAY from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

LUSSO Medium Arm Mount w/Serenity Lens

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 400 W Replacement
- 5 Specification Grade low glare optics
- 5,000 17,000 lumen packages
- 52 200 wattage range
- 120-277 universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Quick Mount Cleat
- Mounts to round or square pole
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor

29.55



C



Ordering Information

MODEL	OPTICS	LUMENS	KELVIN	VOLTAGE	MOUI
LSO-M	T1 Type 1	5L	3K 3000K	UNV 120-277V	A Arm I
	T2 Type 2	8L 11L	4K 4000K	8 347V	W Wall I
	T3L Type 3 Long	14L 17L	5K 5000K	5 480V	Round F Adaptors to be d
	T4L Type 4 Long				sepa UP to be o sepa
	T5LS Type 5 Long Square				BA to be o separ



LUSSO ARRAY M-AM Serenity Lens LED Specifications

Project Name:
Catalog Number:
Туре:
Contemporary design meets the new generation of LED green technology in this stunning lumenaire, the Lusso Array . The Lusso Array series provides over fifty percent energy savings over traditional HID light sources; and offers excellent beam control and LED life beyond 100,000 hours for 1400 milliamp systems. The Lusso Array is offered in ten optical distributions.
The Lusso Array's fully-sealed housing features an exceptionally well-designed thermal management system that provides superior heat dissipation.
The Lusso Array fixture is built with cast aluminum.
The Lusso Array is the perfect compliment to any university campus, business park, or walkway project where contemporary, architectural design is desired.



The Lusso Collection powered by ARRAY from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

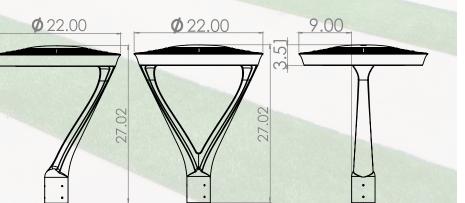
Double

LUSSO Medium Post Top

Single

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 400 W Replacement
- 10 Specification Grade low glare optics
- 5,000 27,000 lumen packages
- 52 200 wattage range
- 120-277 universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Cantilever and Yoke Mount Design
- Mounts over 3"OD tenon
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor



LUSSO ARRAY M-PT LED Specifications



Ordering Information

_	MODEL	OPTICS	LUMENS	KELVIN	VOL
	LSO-M	T1 Type 1 T2 Type 2 T3 Type 3 Cong T4 Type 4 T4A Type 4 Automotive T4L Type 4 Automotive T4L Type 4 Cong T5LR Type 5 Long Round T5LS Type 5 Long Square T5SR Type 5 Short Round	5L 10L 15L 20L 25L	3K 3000K 4K 4000K 5K 5000K	U 120 3 4

VISIONAIRE LIGHTING

Project Name:
Catalog Number:
Туре:
Contemporary design meets the new generation of LED green technology in this stunning lumenaire, the Lusso Array . The Lusso Array series provides over fifty percent energy savings over traditional HID light sources; and offers excellent beam control and LED life beyond 100,000 hours for 1400 milliamp systems. The Lusso Array is offered in ten optical distributions.
The Lusso Array's fully-sealed housing features an exceptionally well-designed thermal management system that provides superior heat dissipation.
The Lusso Array fixture is built with cast aluminum.

The Lusso Array is the perfect compliment to any university campus, business park, or walkway project where contemporary, architectural design is desired.



WISIONAIRE L'IGHTING

The Lusso Collection powered by ARRAY from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

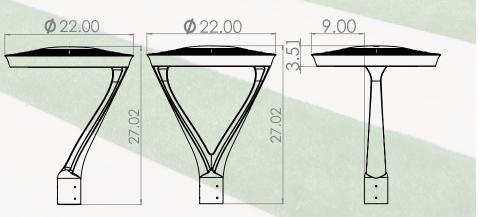
Lusso Medium Post Top w/ Serenity Lens

Single

Double



- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 400 W Replacement
- 5 Specification Grade low glare optics
- 5,000 17,000 lumen packages
- 52 200 wattage range
- 120-277 universal Drivers, 347 & 480 voltage drivers
- 10KV Surge Protector
- 90% Power Factor
- 10 Year Electrical Warranty
- PangeaLink compatible
- Cantilever and Yoke Mount Design
- Mounts over 3"OD tenon
- 3, 5 and 7 Photocell receptacles
- 0-10V Dimming driver
- Title 24 Compliant Motion Sensor



LUSSO ARRAY M-PT Serenity Lens LED Specifications



Ordering Information

MODEL	OPTICS	LUMENS	KELVIN	VOL
LSO-M	T1 Type 1	5L 8L	3K 3000K	ر 120
	T2 Type 2	11L	4K 4000K	3
	T3L Type 3 Long	14L 17L	5K 5000K	4
	T4L Type 4 Long			
	T5LS Type 5 Long Square			

VISIONAIRE LIGHTING

Catalog Number: Type: Contemporary design meets the new generation of LED green technology in this stunning lumenaire, the Lusso Array. The Lusso Array series provides over fifty percent energy savings over traditional HID light sources; and offers excellent beam control and LED life beyond 100,000 hours for 1400 milliamp systems. The Lusso Array is offered in ten optical distributions. The Lusso Array's fully-sealed housing features an exceptionally well-designed thermal management system that provides superior heat dissipation. The Lusso Array fixture is built with cast aluminum.	Project Name:	
Contemporary design meets the new generation of LED green technology in this stunning lumenaire, the Lusso Array . The Lusso Array series provides over fifty percent energy savings over traditional HID light sources; and offers excellent beam control and LED life beyond 100,000 hours for 1400 milliamp systems. The Lusso Array is offered in ten optical distributions. The Lusso Array's fully-sealed housing features an exceptionally well-designed thermal management system that provides superior heat dissipation.	Catalog Number:	
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thermal management system that provides superior heat dissipation.	this stunning lumenaire, the Lusso Array. The Lusso over fifty percent energy savings over traditional HID ligh excellent beam control and LED life beyond 100,000 hc	Array series provides nt sources; and offers ours for 1400 milliamp
The Lusso Array fixture is built with cast aluminum.		, ,
The Lusso Array is the perfect compliment to any university campus business		

park, or walkway project where contemporary, architectural design is desired.

LTAGE MOUNTING FINISH SERENITY LENS OPTIONS UNV PTS BK LDL **PCR-120** Lightly Diffused Lei 20-277V Post Top Black PCR-208 Single Arm SBK HDL 8 PCR-240 PTD Smooth Black 347\/ High Diffused Len Post Top PCR-277 Photocell & Recepta 5 ΒZ Double Arm 480\/ Bronze PCR-480 The Lusso Medium Post Top GP PER 3 Pin Photo Recept w/shorting cap will slip over a 3" O.D. X 4"Tall tenor Graphite **5PINPER** GY Grey w/shorting cap 7PINPER 7 Pin Photo Recepta w/shorting cap Requires Dimming Dr SL Silver Metallic WH DIM 0-10v Dimming D White WSC-8 SWH 8' Mounting Heig Smooth White WSC-20 9-20' Mounting Heigi FG WSC-40 Forest Greer 21-40' Mounting Heigh VD The WSC option will require (1) FSIB 100 Verdigris Green emote for programing CC VWC Custom Color VISIONAIRE Wireless Control ROT-R Right Side ROT-L Left Side

WISIONARE The Lusso Collection powered by high-powered LEDs from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing

nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

Lusso Bollard Ø4.00 $\mathcal{D}9.06$

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 6 Specification Grade low glare optics
- Serenity High and Low Diffused lens
- 1,000 5,000 lumen packages
- 13 45 wattage range
- 120-277 universal Drivers
- 10KV Surge Protector
- 90% Power Factor
- 5 Year Electrical Warranty
- Button Style Photocell
- 0-10V Dimming driver
- PangeaLink compatible

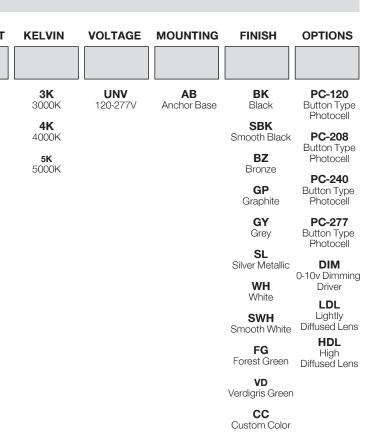
LUSSO Bollard LED Specifications



Ordering Information

MODEL	HEIGHT	OPTICS	SOURCE	CURRENT
LSO-B	S36 Straight 36"	T1 Type 1	20LC	1 175mA
	S41 Straight 41"	T2 Type 2		3 350mA
		T3 Type 3		5 530mA
		T4 Type 4		7 700mA
		T5 Type 5		
		T5W Type 5 Wide		

Project Name:
Catalog Number:
Туре:
he Lusso Bollard LED Series continues the unique contemporary design aspired by the sleek styling of the Lusso family. Separating the Driver(s) from he individual cast aluminum LED engines: optimize the life of the LEDs and the Driver(s); and maximizes the lumen output of the fixture.
Six optical distribution patterns are available. Choose between 3K, 4K or 5K celvin temperature of the LED's.
A durable polyester powdercoat finish is guaranteed for five years; and is vailable in standard or custom colors.
The Lusso Bollard LED Series is an exceptional choice for low level lighting pplications.



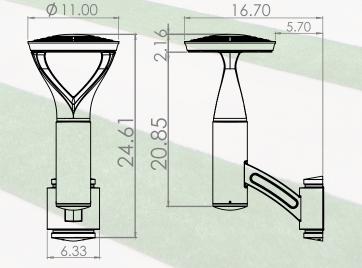
WISIONAIRE L'IGHTING

The Lusso Collection powered by high-powered LEDs from Visionaire Lighting can elegantly compliment the daytime architecture of your space, while providing nighttime illumination that is up to task and equally as elegant. The collection consists of a wall sconce, bollard, single or twin arm post top and a beautiful pole mount. Available in two housings sizes and lumen packages up to 55,000 lumens thanks to our performance ARRAY LED platform. Scale and design creativity has no limits for any application.

Lusso Sconce

Key Features

- Cast aluminum housing
- IP65 Housing and LED optical assembly
- 6 Specification Grade low glare optics
- Serenity High and Low Diffused lens
- 1,000 5,000 lumen packages
- 13 45 wattage range
- 120-277 universal Drivers
- 10KV Surge Protector
- 90% Power Factor
- Cantilever and Yoke Mount Design
- 5 Year Electrical Warranty
- Button Style Photocell
- 0-10V Dimming driver
- PangeaLink compatible



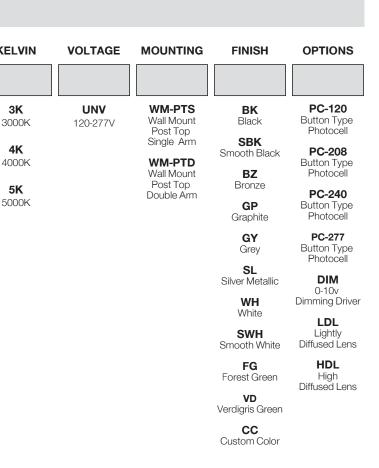
LUSSO Sconce LED Specifications



Ordering Information

MODEL	OPTICS	SOURCE	CURRENT	K
LSO-S	T1	20LC	1	
	Type 1		175mA	3
	_T2		•	
	Type 2		3 350mA	4
	Т3		330MA	
	Type 3		5	
	T4		530mA	5
	Type 4		7	
			•	
	Type 3 T4 Type 4			Ę

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atalog Number:	
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pe.	
e Lusso Sconce LED Series continues the unique contemporary des pired by the sleek styling of the Lusso family. Separating the Driver(s) fre individual die-cast aluminum LED engines: optimize the life of the LEDs a priver(s); and maximizes the lumen output of the fixture.	om
ur optical distribution patterns are available. Choose between 3K, 4K or lvin temperature of the LED's.	5K
durable polyester powdercoat finish is guaranteed for five years; and ailable in standard or custom colors.	l is
e Lusso Sconce LED Series is an exceptional choice for low level light plications.	ing



LIMITED WARRANTY

Visionaire Lighting, LLC (hereinafter referenced as "Visionaire") warrants all non-LED products against defects in materials and workmanship for a period of two (2) years and all LED products for a period of five (5) years from date of shipment. Products utilizing Visionaire's Array technology are warrantied for (10) years on electrical components. Any component manufactured by Visionaire Lighting proven to be defective within two (2) years from date of shipment (provided that the conditions of installation and operation have been proper) will be repaired or replaced at Visionaire's option. Labor and other installation costs for replacement items are not included in this limited warranty and are the responsibility of the purchaser.

This warranty does not include lamps, ballasts, capacitors, igniters, photocells, sensors or other related equipment not manufactured by Visionaire.

LED: All LED Light fixtures and Light engines including but not limited to VisionbarTM are warrantied for a period of (5) years. Products utilizing Visionaire's Array technology are warrantied for 10 years. If 25% of the individual LED diodes (light sources) in the LED VisionBarTM should fail within the warranty period, Visionaire will provide the purchaser with a replacement LED VisionBarTM. Labor and other installation costs for replacement of LED VisionBarsTM are not included in this limited warranty and are the responsibility of the purchaser.

LED Drivers: LED drivers are warranted by the OEM for a period of five (5) years. Products utilizing Visionaire's Array technology are warrantied for 10 years. Visionaire makes no representation of any warranty by the OEM.

Solar Components:

- 1. Solar Panels Solar panels are not warranted by Visionaire Lighting. Visionaire makes no representation of any warranty by the OEM.
- 2. Solar Batteries Solar batteries are warranted for a period of two (2) years from shipment by the solar battery OEM. Visionaire provides no warranty on batteries. Visionaire makes no representation of any warranty by the OEM.
- 3. Solar Controls, Time Clocks, and Internal Electrical Components within any Solar Assembly are warranted only by that part's respective OEM. Visionaire provides no warranty on these components. Visionaire makes no representation of any warranty by the OEM.

Finishes: All Visionaire products are powder coated and guaranteed for a two (2) year period. Poles must be inspected regularly and wiped clean to ensure a non-abrasive surface. Visionaire's poles, brackets, and fixtures are warrantied against peeling, cracking, fading or chalking. The warranty is at sellers' discretion as to how and where to fix any problems that may occur. Seller will not cover costs of transportation, installation, and removal of defective or damaged poles.

This warranty applies to products sold for installation in the United States and Canada. Products that are installed outside the United States and Canada carry no implicit or implied warranty unless specifically indicated by separate documentation approved by Visionaire senior management.

Visionaire will not honor any claim without prior written approval.

No other Guarantees or Warranties, expressed or implied, exist beyond those included above.

For more detailed information on mounting, wiring or installation instructions, please consult the factory. If poles are not ordered with fixtures, please specify mounting requirements. This document contains proprietary information of Visionaire Lighting, LLC. Any use of this information requires the written approval of Visionaire Lighting, LLC. In keeping with our TQM policy of continuous improvement, Visionaire reserves the right to change any, specifications contained herein without prior notice.

REV 03/05/2020

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Shipping, Handling, Transportation, and Delivery: All prices are FOB shipping point; freight allowance begins with orders over and above \$3000.00 per shipment, per destination in the continental United States. Any order that will not qualify for pre-paid factory freight will be charged in the following manner:

- the control of Visionaire shall not be a breach of contract.

Any goods damaged or lost in transit must be noted so on the delivering carrier's freight bill. Rates are determined in proportion to the damage liability; therefore, the carrier, and not the shipper, should be charged with all loss or damage. Visionaire will do everything to assist the buyer, except file the claim. Replacement goods must be ordered and paid for by the consignee. Shipments must be unloaded promptly as we will pay no storage or re-delivery fee.

Buyer must examine the merchandise upon delivery, and must report all apparent errors or defects to Seller within ten (10) days of delivery; otherwise, it shall be conclusively presumed between buyer and seller that the merchandise has been delivered as specified in this contract.

Cancellations, Returns or Suspension of Orders: Deposits are utilized for the purchase of materials. As such, deposits are non refundable. Returns as a result of Buyer error must be explicitly approved by company management. Buyer, upon approval of return, will be charged for freight, both ways and a minimum service charge of 35% of the product value. This will be deducted from all returned goods to cover the costs of handling, unpacking, inspecting, and break down of all component parts and re-stocking. Postponement of deliveries at the Buyer's request, if for a period of more than 30 days will not be made without the seller's approval in writing. Lighting products are custom manufactured for each customer. They are not "stock" products. Company management reserves the right to approve or deny a request for a return at its sole discretion.

All suspensions are liable to handling and storage fees. Seller will not accept the return of any goods without the seller's prior written consent, and the buyer must request an RA within 30 days of the seller's invoice. Returns will not be accepted after this time. In the event of a replacement order, we will first charge for replacement items and then credit upon return of the defective or incorrect items. 60 day terms will be set on these items, and if the returnable items are not received by the 60 day mark, the invoice will become due and payable

Product Changes: Visionaire reserves the right to make modifications or changes to any of its products without prior notice and without incurring obligation.

Taxes: All prices, guotations, orders, and agreements are subject to local and federal taxes. These taxes will be added to the invoice unless legal proof of exemption is provided.

Cost of Collection: If buyer defaults with respect to any payment described here and above, it shall pay Seller for all costs and expenses, including legal expenses and attorney fees, incurred by the seller in exercising any of its rights or remedies.

This warranty excludes fatique failure caused by induced vibration. Fixtures must be maintained and inspected on a regular basis. Repair of scratches, scrapes, bumps, etc. must be conducted to ensure a safe and attractive product.

Terms: Interest of 2% per month + Attorney's Fees and Costs will be levied on all past due accounts. Invoices are dated when they are mailed from Visionaire. Minimum Order is \$200.00, except for replacement parts. ALL ORDERS MUST INCLUDE A WRITTEN PURCHASE ORDER. Attorneys fees, and costs will be levied if consul is retained to collect past due amounts.

VISIONAIRE LIGHTING

19645 Rancho Way · Rancho Dominguez, CA 900220 · Phone: 310 512 6480 Fax 310 512 6486 www.visionairelighting.com

VISIONAIRE LIGHTING

TERMS & CONDITIONS

Prices: Written quotations are valid for a period of 30 days, unless specified otherwise in writing. Prices are subject to change without

Fixtures will be shipped and charged the Freight Company's cost to Visionaire, plus an additional 15% fee for handling.

Flatbed or special trucks requested from the buyer will result in additional shipping and handling charges.

Air Freight shipments requested by the buyer will be invoiced at Visionaire's cost of freight. Seller will use its own discretion in routing all shipments, upon which it assumes transportation charges. Seller may make partial shipments at its discretion; however, each such shipment will be subsequently invoiced on terms applicable to the complete order. Seller will not assume, allow or pay any fees for cartage. While every effort is made to ship as scheduled, any delay or failure due to strikes, lockouts, fires, breakdowns, supplier delays, lack of shipping space, lack of customer approval, correction or clarification of order, governmental acts or regulations, acts of God and any other circumstances beyond



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